



I have had the privilege to attend several seminars and workshops from Fred. During these sessions Fred never failed to impress me with diligence, enthusiasm, professionalism and expertise. What intrigues me personally is the way Fred is able to incorporate soft skills into practical daily business needs. When Fred is "performing" he is there! Completely in the present the moment, focused, inspirational and to the point! With a clear focus on his customers objectives and goals. I would be pleased to recommend Fred to anyone who is considering using his services.

Kind regards,

Peter Raven MCSE

L4U Product Support Representative L4U Library Software

Mr. Sakari brings a fresh and unique perspective to what could otherwise be an overly redundant message or topic. He truly makes you think outside the box, as it relates to the field of work you are in. Most recently, during a "presentation training" session, I gained significant insight into subconscious areas that were previously neglected. Strategies were presented and easily adopted into my daily routine, enhancing my ability to communicate and connect with potential customers. Since I have adopted these strategies, I have seen a noticable difference in the level and depth of communication - with potential clients.

Dave Haight

Account Manager

L4U Library Software

From these sessions I came away with a better understanding and perspective of peoples different personalities and thought processes.

I have more empathy for our customers and my co-workers. I am also better equipped on how to individually deal with their particular issues and concerns.

Kind regards,

Jim Scanlon

Technical Support Representative

L4U Library Software

I've been mostly impressed with the first presentation about personalities. Thinking "in colour" about co-workers and myself made things completely changed in terms of communication and team collaboration. Earlier I read a lot about different classification systems of people personalities. But this one is the easiest.

Best Regards,

Vladimir Mirochnikov

Software Developer

L4U Library Software

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3. Jim Scanlon, Senior Technical Support Representative, L4U Library Software

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